



The Lazy Mans Way to Riches How to Have Everything in the World You Really Want - 1995 publication.

Joe Lazy Man's Way to Richard G.; Karbo

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Based on the classic teachings of the late Joe Karbo, who helped millions start on their way to Riches - this completely revised, updated, expanded and illustrated version of " The Lazy Man's Way to Riches " is more complete, as it includes all of the lessons learned by Dr. Nixon and Mr. Karbo from over twenty years of reader and seminar attendees feedback, since writing the original " Lazy Man". As defined by Dr. Nixon, Riches are more than money, and include peace of mind, better relationships, joy happiness and health, as well as financial rewards. By combining the practical wisdom of a self-help book, the sound advise of a money-making guide, and the spirituality of a Zen guide, Dr. Nixon, in effect gives the reader two books for the price of one - paying as much detail to personal development as to business. Based on the concept that " to have more, one must first become more" - the first half is devoted to guiding the reader through self-analysis and self improvement steps. This helps each reader decide what it is you most want out of your life. Widely used by educators, entrepreneurs, and therapists, "The Lazy Man's Way to Riches " is considered to be one of the best self-help books ever written. The second part of this book shows you exactly how to get what you want. " The Lazy Man " has become a textbook for the entire direct response industry - including direct response mail, direct response television, direct response radio, and direct response on the Internet. All of the business trade secrets and fundamentals of direct response marketing and advertising are revealed.

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