



# Psychology 101: How To Control, Influence, Manipulate and Persuade Anyone

*Anthony Kane*

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## **Psychology 101: How To Control, Influence, Manipulate and Persuade Anyone** Anthony Kane

In the world of psychology there are many fascinating topics however there are a few topics that seem to instantly enthrall and captivate people's attention. Those topics deal with the following subjects influence, persuasion, how to control other human beings and manipulation. In regards to the latter what fascinates us most about manipulation is that we have all used it in our lives at one time or another. The same can be also said about persuasion which is defined as the ability to convince a person or group of people to change their beliefs strong enough to act on them.

When people use persuasion or manipulation as a tactic they seek to influence people to get what they want or to achieve their objectives. This is why the topic of influence is a fascinating topic to most because it involves power. The power to have an important effect on someone or something. If someone influences someone else, they are changing a person or thing in an indirect but important way. Ultimately to have power over someone is to have control over them.

In his book entitled Psychology 101: How To Control, Influence and Persuade Anyone author Anthony Kane brilliantly discusses and explains in detail these specific concepts.

Here are some of the things you will learn about:

- How to be a good persuader in various situations such as in business, social settings and in relationships.
- The secrets of reverse psychology.
- The different kinds of social influence and how to directly apply them.
- Obedience and how to get people to comply.

And much much more.....

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