



Negotiating at an Uneven Table: Developing Moral Courage in Resolving Our Conflicts

Phyllis Beck Kritek

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In the second edition of her landmark book *Negotiating at an Uneven Table*, Phyllis Beck Kritek explores the process of resolving conflicts in situations where unacknowledged inequity influences disputes and their outcomes. Substantially revised and expanded, this new edition will help open minds and balance the negotiation process. Throughout the book, Kritek challenges traditional approaches to dealing with inequities at the negotiation table and offers alternatives for reframing the process.

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