



What Makes an Effective Executive

Peter F Drucker

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"Great managers may be charismatic or dull, generous or tightfisted, visionary or numbers oriented. But every effective executive follows eight simple practices." -Peter F. Drucker

An effective executive does not need to be a leader in the sense that the term is now most commonly used. Harry Truman did not have one ounce of charisma, for example, yet he was among the most effective chief executives in U.S. history. Similarly, some of the best business and nonprofit CEOs Drucker has worked with over his 65-year consulting career were not stereotypical leaders. They were all over the map in terms of their personalities, attitudes, values, strengths, and weaknesses. They ranged from extroverted to nearly reclusive, from easygoing to controlling, from generous to parsimonious.

What made them all effective is that they followed the same eight practices:

They were focused on opportunities rather than problems. This concise audiobook is based on Mr. Drucker's summary of *The Effective Executive* done at the request of *Harvard Business Review* and is now one of their best selling published works. This article is a perfect way to learn about the subject broadly in a short period of time. Unlike many articles of this kind, summarizing a book's contents, this article was written and crafted by the author himself. The Audiobook has nine tracks. 1. Introduction. 2. Get the Knowledge You Need. 3. Write an Action Plan. 4. Act. 5. Take Responsibility for Decisions. 6. Take Responsibility for Communicating. 7. Focus on Opportunities. 8. Make Meetings Productive. 9. Think and Say "We."

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Joseph Ortiz: In this period of time globalization it is important to someone to find information. The information will make professionals understand the condition of the world. The healthiness of the world makes the information simpler to share. You can find a lot of referrals to get information example: internet, classifieds, book, and soon. You can see that now, a lot of publisher in which print many kinds of book. The actual book that recommended for your requirements is What Makes an Effective Executive this reserve consist a lot of the information from the condition of this world now. This kind of book was represented how does the world has grown up. The language styles that writer require to explain it is easy to understand. The actual writer made some analysis when he makes this book. Honestly, that is why this book acceptable all of you.

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